

THINKING ABOUT BUYING ?

Agent Interview Checklist



Name of the agent _____

Name of Brokerage _____

E-mail address _____

Telephone _____ Years of Experience _____

What is the address of your most recent listing _____

What is the address of your most recent sale _____

How many days was it on the market? _____

What percent of the listing price did it sell for? _____

What is your typical listing price vs. sold price ratio? _____

What is your marketing plan/strategy for listing my house on the market:

Does the agent have contacts which can help you? _____

Lawyer Surveyor Bank Home Inspector Handyman Stager

References: _____

Referral name #1 Contact _____

Referral name #2 Contact _____

Did the agent seem to understand your needs? _____

Did the agent give you a sense of confidence? _____

Comments: _____

